



BUSINESS PREVIEW

Roofing – Waterproofing – Metal Fabrication

Preview #	268	Backlog of contracts exceed last year's revenue. Well-established family-owned business has been serving the Southeast for 50+ years. Generates pre-tax profits of 24+ percent. Company services a wide variety of commercial, industrial and residential customers including NASA, various military facilities, utility companies, educational institutions, hotels, casinos, hospitals, retail malls, condominiums, apartments, homes, etc. Key personnel, with several years experience, responsible for all areas of company management, from cost estimating, contract bidding, design, material purchasing, installation and maintenance, through all finance, accounting and administrative functions, in place and will stay. Up-to-date equipment, including vehicles, essential to efficient daily operations, is well maintained by in-house personnel. Facilities include a separate fabrication and office facility, two material storage warehouses and a vehicle and equipment maintenance facility spread over approximately four acres of prime real estate.
SIC #	1761	
Revenues:	7,458,711	
Cash Flow:	675,322	
Asking Price:	Negotiable	
Down Payment:	Negotiable	
Inventory:	\$65,000	
FMV-FFEV:	\$1,560,807	
Accounts Rec.:	\$1,938,927	
Real Estate:	Negotiable	
Corp. Structure:	"C" Corp.	
Employees:	75	
Region:	Southeast	

Additional information will require receipt of our confidentiality agreement including financial qualifications. We will be prompt in forwarding a Confidential Business Review and answering any questions to qualified interested parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by TRGI. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

The Reed Group, Inc.

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