



BUSINESS PREVIEW

Commercial Electrical Contractor

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| Preview # | 281 | Reviewed financials. 29% net profit margins. Licensed in 12 southern states. Owners have a combined service record of over 100 years of experience. Certified and own an in-house apprentice program. Backlog of work approximately equal to prior year's revenue. Debt free, including a "C" Corporation coupled with a LLC. Reputation and relationships with local large General Contractors is excellent. Customer base includes Lowe's, Home Depot's, several large banks, food stores, municipalities, automotive dealerships and all commercial buildings. Company uses the completed contract method for income tax purposes. This may create temporary timing differences in revenue recognition between the percentage-of-completion method use for financial statement purposes. |
| SIC # | 1731-01 | |
| Revenues: | \$1,916,617 | |
| Cash Flow: | \$556,519 | |
| Asking Price: | Negotiable | |
| Down Payment: | Negotiable | |
| Inventory: | N/A | |
| FMV-FFEV: | \$657,318 | |
| Accounts Rec.: | \$280,752 | |
| Real Estate: | \$475,000 | |
| Corp. Structure: | "C" Corp. & LLC | |
| Employees: | 31 | |
| Region: | Southeast | |

Additional information will require receipt of our confidentiality agreement including financial qualifications. We will be prompt in forwarding a Confidential Business Review and answering any questions to qualified interested parties.

We suggest you contact us for a conference call with the owner as soon as possible. All the numbers will be explained during a site visit and verified in due diligence.

We go to the marketplace without a price due to the structure of the transaction. Tax ramifications and real estate are considerations to be negotiated. We have a straightforward methodology without surprises and/or empty promises.

Disclaimer: This information is taken from sources provided by the owner and is not audited or warranted by TRGI. All information is subject to corrections and/or changes by the owner(s). Adjustments made to balance sheets and income statements can be verified.

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